



## **PRESS RELEASE**

### **Cummins India Limited results for Q1 2009–10**

**Pune; July 29, 2009:** The Board of Directors of Cummins India Limited, in their meeting held today took on record the unaudited financial results for the quarter ended June 30, 2009.

The published results of the Company for the quarter ended June 30, 2009 include the results of the erstwhile Cummins Sales and Service India Limited (CSS), a wholly owned subsidiary which merged with the Company during the fourth quarter of the preceding financial year 2008-09, with effect from the appointed date of April 01, 2008.

Net sales of the Company (including CSS) for the quarter ended June 30, 2009 stood at Rs. 625.6 crores, and the net profit before tax was Rs. 124.6 crores.

Net sales of the Company (excluding CSS), for the quarter ended June 30, 2009 stood at Rs. 506.8 crores, a decline of 28.3% from Rs. 707.0 crores during the same period last year, and an 18% decline from Rs. 615 cr. in the previous quarter. Similarly, the net profit before tax in the first quarter was down by 22.5% to Rs. 93.7 compared to Rs.120.9 crores in the same period last year, but grew by 4% as compared to Rs. 80 cr. in the January – March '09 quarter.

CIL results (excluding CSS) were impacted by lower export revenues at Rs. 93.7 crores during the quarter, compared to Rs. 277.9 crores during the corresponding quarter of the previous year, while domestic revenues were relatively less impacted with revenues at Rs. 413.2 crores, declining by only Rs.16.0 crores compared to corresponding quarter of the previous year. However, compared to the previous sequential quarter ended March 31 2009, domestic revenues grew by Rs. 103.8 crores (32% growth), whereas export revenues were lower by Rs. 211.6 crores.

**Anant Talaulicar, Chairman & Managing Director, Cummins India Limited** said, "We feel good about our bottom line performance which has improved as compared to the previous quarter even excluding CSS, despite a Rs. 108 cr. reduction in the top line. This was possible due to very strong cost management and a revival in the domestic markets. However, the global slowdown has impacted results and we do not see any signs of revival in this area in the short term. However, we



are not concerned as we are strongly positioned to weather this downturn as you can see from our results, and have in fact, improved our operating margins, and generated significant cash flow during the quarter. We are continuing to invest in new product programs and are positioning ourselves to emerge stronger when the global economy revives. The Company remains committed to delivering on its Brand Promise of Dependability.”

### **About Cummins India Limited**

Cummins India Limited (CIL), in Pune since 1962, is the Country’s leading manufacturer of diesel and gas engines for power generation, industrial and automotive markets. CIL has manufactured more than 1,67,000 engines till date in its state-of-the- art manufacturing facilities in Pune. Cummins India Limited is the largest Company of the Cummins Group in India.

### **About Cummins in India**

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies. Its technology and pioneering initiatives are bringing innovative solutions and reliable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the US based US\$ 14.34 billion Cummins Inc., Cummins in India is a Group of nine Companies across 200 locations in the Country with a combined turnover of approximately Rs. 7,500 crores and employing close to 13,000 individuals.

Website: <http://www.cumminsindia.com>

<b>Nida Paloba/Nikhil Khatri</b> Genesis Burson-Marsteller Tel: 91 20 5620 3894 Mobile: 91 9819038428 / 9822779902 Fax: 91 20 2433 0881 E-mail: <a href="mailto:nikhil.khatri@bm.com">nikhil.khatri@bm.com</a> <a href="mailto:nida.paloba@bm.com">nida.paloba@bm.com</a>	<b>Shamli Chapalge</b> Cummins India Limited Mobile: 91 9922949602 E-mail: <a href="mailto:shamli.n.chapalge@cummins.com">shamli.n.chapalge@cummins.com</a>
---	--